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## LOTUS **PRICE LIST**

BELGIUM

# THE LOTUS ELISE SPORT RANGE

PRICE	ELISE SPORT	ELISE SPORT 220
Base price including VAT and excluding on the road costs†	€40,570	€49,520
VEHICLE OPTIONS	ELISE SPORT	ELISE SPORT 220
Alcantara® Trim Pack Interior Colour Option	€2,035	€2,035
Sport seats and door panels in black with silver stitching or red with silver stitching		
Leather Trim Pack Interior Colour Option	€2,035	€2,035
Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching		
Tartan Trim Pack Interior Colour Option	€2,035	€2,035
Sport seats and door panels in red or yellow		
Hard-top	€1,680	€1,680
Air Conditioning	€1,680	€1,680
Metallic & Signature Paint	€1,175	€1,175
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	€1,425	€1,425
Auxiliary driving lights	€280	€280
Cruise control	€155	€155
Lightweight black or silver forged alloy wheels (16" front and 17" rear)	€1,680	€1,680
Black cast alloy wheels (16" front and 17" rear)	NCO	NCO

FUEL CONSUMPTION mpg (l/100km)	ELISE RANGE
Urban	27.4 (10.3) - 34.0 (8.3)
Extra urban	47.9 (5.9) - 56.0 (5.0)
Combined	37.7 (7.5) - 45.0 (6.3)
CO <sub>2</sub> emissions (g/km)	173 - 149

# THE LOTUS ELISE 220 CUP

PRICE		ELISE 220 CUP
Base price including VAT and excluding on the road costs*	Including hard top	€59,270
	Bespoke interior	
	Sports seats	
	Sports suspension	
	Aero kit	

VEHICLE OPTIONS	ELISE 220 CUP
Air Conditioning	€2,140
Comfort Pack	€1,450
CD/MP3/WMA receiver with 4 speakers, floor mats with 220 Cup logo, central door locking, sound insulation, lightweight aluminium passenger footrest, standard capacity battery, auxillary driving lights	
Black Forged Motorsport Wheels (16" front & 17" rear)	€2,170
A Frame Kit including Harness (Requires Air Bag Deletion, Dealer fit only)	€1,880
Towing Eyes	€360
FIA Carbon Race Seat	€1,880
Lightweight Battery	€430
Fire Extinguisher & Battery Isolator	€2,895
Sports Air Filter	€140
Air Bag Deletion	€240

HANDMADE IN HETHEL	
Lotus 'Handmade in Hethel' Experience	£999
Lotus 'Handmade in Hethel' Experience with Track Time	£1,199

LOTUS DRIVING ACADEMY**	
Scare Yourself Sensible	£169
Lotus Licence Level 1	£499
Lotus Licence Level 2	£699
Lotus Licence Level 3	£899
Lotus Licence package Level 1, 2, 3	£1,899
Factory Tour	£39
Heritage Tour	£69

# THE LOTUS EXIGE SPORT RANGE

PRICE	SPORT 350	SPORT 350 ROADSTER
Base price including VAT and excluding on the road costs†	€75,250	€75,250
VEHICLE OPTIONS	SPORT 350	SPORT 350 ROADSTER
Automatic	€2,645	€2,645
Alcantara® Trim Pack Interior Colour Option	€2,035	€2,035
Sport seats and door panels in black with silver stitching or red with silver stitching		
Leather Trim Pack Interior Colour Option	€2,035	€2,035
Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching		
Tartan Trim Pack Interior Colour Option	€2,035	€2,035
Sport seats and door panels in red or yellow		
Hard-top	N/A	€1,680
Air conditioning	€1,680	€1,680
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	€1,425	€1,425
Two-piece high performance brake discs	€2,035	€2,035
Metallic & Signature Paint	€1,175	€1,175
Yellow or black brake calipers (Red Standard)	€350	€350
Lightweight satin black forged alloy wheels (17" front and 18" rear)	€2,035	€2,035
Silver cast alloy wheels (17" front and 18" rear)	NCO	NCO

Exige Sport 350 Roadster available March 2016

FUEL CONSUMPTION mpg (l/100km)	EXIGE S RANGE
Urban	19.5 (14.5)
Extra urban	37.2 (7.6)
Combined	28.0 (10.1)
CO <sub>2</sub> emissions (g/km)	235

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# THE LOTUS EXIGE CLUB RACER

## PRICE

### CLUB RACER COUPÉ

Base price including VAT and excluding on the road costs†	€75,250
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## VEHICLE OPTIONS

### CLUB RACER COUPÉ

Automatic	€2,645
Air Conditioning	€1,680
CD Radio & USB Connection and NVH Pack	€1,450
Matt Black Paint	€2,545
Two-Piece High Performance Brakes	€2,325
Rear parking sensors	€460
Heated seats	€460

## HANDMADE IN HETHEL

Lotus 'Handmade in Hethel' Experience	£999
Lotus 'Handmade in Hethel' Experience with Track Time	£1,199

## LOTUS DRIVING ACADEMY\*\*

Scare Yourself Sensible	£169
Lotus Licence Level 1	£499
Lotus Licence Level 2	£699
Lotus Licence Level 3	£899
Lotus Licence package Level 1, 2, 3	£1,899
Factory Tour	£39
Heritage Tour	£69

# THE LOTUS EVORA 400

PRICE	EVORA 400
Base price [2+2] including VAT and excluding on the road costs*	€ 97,620
2+0 seating [Rear seat deletion replaced with luggage compartment]	€ 97,620

VEHICLE OPTIONS	EVORA 400
Automatic	€ 2,645
Black Pack	€ 1,985
Black roof, black sills, black mirror caps	
Alcantara® Pack	€ 3,355
Black or red Interior colour options, Alcantara® IP fascia and black Alcantara® binnacle top with silver twin stitching, Leather and Alcantara® trimmed seat (colour matched), Alcantara® door insert (colour matched), Alcantara® upper centre console (colour matched), Black leather gear lever gaiter with silver stitching, Black leather hand brake sleeve with silver stitching, Steering wheel trimmed in black leather/black Alcantara®, with silver stitching with red Alcantara® position stripe	
Leather Pack	€ 3,355
Black, red or tan Interior colour options, Leather IP fascia and black leather binnacle top with contrast twin stitching, Leather trimmed seats (colour matched), Leather door insert (colour matched), Leather upper centre console (colour matched), Black leather gear lever gaiter with contrast stitching, Black leather hand brake sleeve with contrast stitching, Steering wheel trimmed in black leather, with black stitching with red leather position stripe	
Metallic & Signature paint	€ 1,275
Cruise control	€ 410
Yellow or black brake calipers	€ 410
Gloss black, forged 10 spoke (19" front and 20" rear) alloy wheels	€ 2,645
Silver, forged 10 spoke (19" front and 20" rear) alloy wheels	€ 2,645
Speaker Upgrade	NCO
Air Conditioning Delete	NCO

FUEL CONSUMPTION mpg (l/100km)	EVORA RANGE
Urban	20.8 [13.6] - 20.0 [14.1]
Extra urban	38.7 [7.3] - 39.8 [7.1]
Combined	29.1 [9.7] - 29.1 [9.7]
CO <sub>2</sub> emissions (g/km)	225 g/km - 225 g/km

# LOTUS EXCLUSIVE

	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
EXCLUSIVE OPTIONS			
Roof colour change	€820	€820	€820
Roof full colour - Digital Print	€1,020	€1,020	€1,020
Mirror caps per pair - Single Colour	€410	€410	€410
Mirror caps per pair - Digital Print	€460	€460	€460
Front splitter colour change	N/A	€720	€720
Stripe graphics: Asymmetric Stripe	€1,220	€1,220	€1,220
Stripe graphics: Single Stripe	€1,220	€1,220	€1,220
Stripe graphics: Twin Stripe	€1,220	€1,220	€1,220
Side Sills colour change	N/A	N/A	€1,020
Rear Spoiler colour change	€720	€720	€560

	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
EXCLUSIVE INTERIOR OPTIONS			
Leather Interior (Latte, Aloe, Notte, Grigio, Rosso Antico)	€3,060	€3,060	€5,040
Stitching (red, yellow, black)	€410	€410	€560

	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
EXCLUSIVE PAINT OPTIONS			
Pearl White	€4,070	€4,070	€4,480
Fire Red	€2,650	€2,650	€2,850
Empire Green	€2,650	€2,650	€2,850
Essex Blue	€2,650	€2,650	€2,850
Motorsport Black	€2,650	€2,650	€2,850
Toxic Green	€2,650	€2,650	€2,850
Old English White	€2,650	€2,650	€2,850
Sky Blue	€2,650	€2,650	€2,850

# HANDMADE IN HETHEL



Now all customers purchasing a new Lotus Elise, Exige or Evora 400 will have the option to collect their new car from the home of Lotus, its UK headquarters in Hethel.

All Lotus customers now have the opportunity to visit Lotus for a personal hand-over of their new car, receive a personalised commemorative owner's booklet charting the build of their car and meet the team who brought their Lotus to life.

The experiences also include a tour of the manufacturing facility where every Lotus has been hand built by skilled craftsmen and women since 1967 and a visit to Classic Team Lotus to see many of the iconic race cars of Team Lotus.

For customers looking for the ultimate Lotus immersion, there is even a chance to spend some time with a Lotus instructor on the famous Hethel test track and get first-hand insight into how Lotus' ethos of 'pure driving' is engineered into every Lotus car.



For further information on the Lotus range, to find your nearest dealer, or to arrange a test drive, please visit our website **LOTUSCARS.COM**

S = Standard N/A = Not Applicable POA = Price on Application NCO = No Cost Option

\*Prices include VAT at the rate of 21%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Vehicle prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 1st June 2015. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice. \*Dealer fit accessory, for track use only. \*\*For more information please visit [lotusdrivingacademy.com](http://lotusdrivingacademy.com).

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