



LOTUS PRICE LIST
SWITZERLAND

THE LOTUS ELISE SPORT RANGE

PRICE	ELISE SPORT	ELISE SPORT 220
Base price including VAT†	CHF 45,600	CHF 52,600
VEHICLE OPTIONS	ELISE SPORT	ELISE SPORT 220
Alcantara® Trim Pack Interior Colour Option Sport seats and door panels in black with silver stitching or red with silver stitching	CHF 2,080	CHF 2,080
Leather Trim Pack Interior Colour Option Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching	CHF 2,080	CHF 2,080
Tartan Trim Pack Interior Colour Option Sport seats and door panels in red or yellow	CHF 2,080	CHF 2,080
Hard-top	CHF 1,715	CHF 1,715
Air Conditioning	CHF 1,715	CHF 1,715
Metallic & Signature Paint	CHF 1,200	CHF 1,200
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	CHF 1,455	CHF 1,455
Auxiliary driving lights	CHF 285	CHF 285
Cruise control	CHF 160	CHF 160
Lightweight black or silver forged alloy wheels (16" front and 17" rear)	CHF 1,715	CHF 1,715
Black cast alloy wheels (16" front and 17" rear)	NCO	NCO

FUEL CONSUMPTION l/100km	ELISE RANGE
Urban	10.3 - 8.3
Extra urban	5.9 - 5.0
Combined	7.5 - 6.3
CO ₂ emissions (g/km)	173 - 149
CO ₂ emissions class	G - F

THE LOTUS ELISE 220 CUP

PRICE

ELISE 220 CUP

Base price including VAT*	Including hard top	CHF 62,400
	Bespoke interior	
	Sports seats	
	Sports suspension	
	Aero kit	

VEHICLE OPTIONS

ELISE 220 CUP

Air Conditioning	CHF 2,240
Comfort Pack	CHF 1,500
CD/MP3/WMA receiver with 4 speakers, floor mats with 220 Cup logo, central door locking, sound insulation, lightweight aluminium passenger footrest, standard capacity battery, auxillary driving lights	
Black Forged Motorsport Wheels (16" front & 17" rear)	CHF 2,140
A Frame Kit including 4 point Harness	CHF 1,860
Towing Eyes	CHF 353
FIA Carbon Race Seat*	CHF 1,860
Lightweight Battery	CHF 423
Fire Extinguisher & Battery Isolator	CHF 2,860
Sports Air Filter*	CHF 136
Air Bag Deletion	CHF 234
Metallic & Signature Paint	CHF 1,170

THE LOTUS EXIGE SPORT RANGE

PRICE	SPORT 350	SPORT 350 ROADSTER
Base price including VAT*	CHF 78,800	CHF 78,800
VEHICLE OPTIONS	SPORT 350	SPORT 350 ROADSTER
Automatic	CHF 2,700	CHF 2,700
Alcantara® Trim Pack Interior Colour Option	CHF 2,080	CHF 2,080
Sport seats and door panels in black with silver stitching or red with silver stitching		
Leather Trim Pack Interior Colour Option	CHF 2,080	CHF 2,080
Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching		
Tartan Trim Pack Interior Colour Option	CHF 2,080	CHF 2,080
Sport seats and door panels in red or yellow		
Hard-top	S	CHF 1,715
Air conditioning	CHF 1,715	CHF 1,715
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	CHF 1,455	CHF 1,455
Two-piece high performance brake discs	CHF 2,080	CHF 2,080
Metallic & Signature Paint	CHF 1,200	CHF 1,200
Yellow or black brake calipers (Red Standard)	CHF 355	CHF 355
Lightweight satin black forged alloy wheels (17" front and 18" rear)	CHF 2,080	CHF 2,080

FUEL CONSUMPTION l/100km	EXIGE S RANGE
Urban	14.5 - 13.4
Extra urban	7.6 - 7.1
Combined	10.1 - 9.4
CO ₂ emissions (g/km)	235 - 219
CO ₂ emissions class	G

THE LOTUS EXIGE CLUB RACER

PRICE

**CLUB RACER
COUPÉ**

Base price including VAT*	CHF 78,900
---------------------------	------------

VEHICLE OPTIONS

**CLUB RACER
COUPÉ**

Automatic	CHF 3,060
Air Conditioning	CHF 1,730
CD Radio & USB Connection and NVH Pack	CHF 1,500
Matt Black Paint	CHF 2,580
Two-Piece High Performance Brakes	CHF 2,430
Rear parking sensors	CHF 480
Heated seats	CHF 480

THE LOTUS EVORA 400

PRICE	EVORA 400
Base price [2+2] including VAT [†]	CHF 101,500
2+0 seating [Rear seat deletion replaced with luggage compartment]	CHF 101,500

VEHICLE OPTIONS	EVORA 400
Automatic	CHF 2,700
Black Pack	CHF 2,030
Black roof, black sills, black mirror caps	
Alcantara® Pack	CHF 3,430
Black or red Interior colour options, Alcantara® IP fascia and black Alcantara® binnacle top with silver twin stitching, Leather and Alcantara® trimmed seat (colour matched), Alcantara® door insert (colour matched), Alcantara® upper centre console (colour matched), Black leather gear lever gaiter with silver stitching, Black leather hand brake sleeve with silver stitching, Steering wheel trimmed in black leather/black Alcantara®, with silver stitching with red Alcantara® position stripe	
Leather Pack	CHF 3,430
Black, red or tan Interior colour options, Leather IP fascia and black leather binnacle top with contrast twin stitching, Leather trimmed seats (colour matched), Leather door insert (colour matched), Leather upper centre console (colour matched), Black leather gear lever gaiter with contrast stitching, Black leather hand brake sleeve with contrast stitching, Steering wheel trimmed in black leather, with black stitching with red leather position stripe	
Metallic & Signature paint	CHF 1,300
Cruise control	CHF 420
Yellow or black brake calipers	CHF 420
Gloss black, forged 10 spoke [19" front and 20" rear] alloy wheels	CHF 2,700
Silver, forged 10 spoke [19" front and 20" rear] alloy wheels	CHF 2,700
Speaker Upgrade	NCO
Air Conditioning Delete	NCO

FUEL CONSUMPTION l/100km	EVORA RANGE
Urban	13.6 - 14.1
Extra urban	7.3 - 7.1
Combined	9.7
CO ₂ emissions (g/km)	225 g/km
CO ₂ emissions class	G

LOTUS EXCLUSIVE

EXCLUSIVE OPTIONS	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
Roof colour change	CHF 810	CHF 810	CHF 810
Roof full colour - Digital Print	CHF 1,010	CHF 1,010	CHF 1,010
Mirror caps per pair - Single Colour	CHF 410	CHF 410	CHF 410
Mirror caps per pair - Digital Print	CHF 460	CHF 460	CHF 460
Front splitter colour change	N/A	CHF 710	CHF 710
Stripe graphics: Asymmetric Stripe	CHF 1,210	CHF 1,210	CHF 1,210
Stripe graphics: Single Stripe	CHF 1,210	CHF 1,210	CHF 1,210
Stripe graphics: Twin Stripe	CHF 1,210	CHF 1,210	CHF 1,210
Side Sills colour change	N/A	N/A	CHF 1,010
Rear Spoiler colour change	CHF 710	CHF 710	CHF 560

EXCLUSIVE INTERIOR OPTIONS	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
Leather Interior (Latte, Aloe, Notte, Grigio, Rosso Antico)	CHF 3,020	CHF 3,020	CHF 4,980
Stitching (red, yellow, black)	CHF 410	CHF 410	CHF 560

EXCLUSIVE PAINT OPTIONS	ELISE SPORT AND SPORT 220 RETAIL PRICE	EXIGE SPORT 350 RETAIL PRICE	EVORA 400 RETAIL PRICE
Pearl White	CHF 4,030	CHF 4,030	CHF 4,430
Fire Red	CHF 2,620	CHF 2,620	CHF 2,820
Empire Green	CHF 2,620	CHF 2,620	CHF 2,820
Essex Blue	CHF 2,620	CHF 2,620	CHF 2,820
Motorsport Black	CHF 2,620	CHF 2,620	CHF 2,820
Toxic Green	CHF 2,620	CHF 2,620	CHF 2,820
Old English White	CHF 2,620	CHF 2,620	CHF 2,820
Sky Blue	CHF 2,620	CHF 2,620	CHF 2,820

For further information on the Lotus range, to find your nearest dealer, or to arrange a test drive, please visit our website LOTUSCARS.COM

S = Standard N/A = Not Applicable POA = Price on Application NCO = No Cost Option

*Prices include VAT at the rate of 8%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Vehicle prices include PDI, first service. Please contact your authorised Lotus dealership for further information. Prices are effective from 15/12/2015. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice. *Dealer fit accessory, for track use only.