



LOTUS PRICE LIST
EUROZONE

THE LOTUS ELISE SPORT RANGE

PRICE	ELISE SPORT	ELISE SPORT 220
Base price excluding VAT and on the road costs†	€33,526	€40,923

VEHICLE OPTIONS	ELISE SPORT	ELISE SPORT 220
Alcantara® Trim Pack Interior Colour Option Sport seats and door panels in black with silver stitching or red with silver stitching	€1,681	€1,681
Leather Trim Pack Interior Colour Option Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching	€1,681	€1,681
Tartan Trim Pack Interior Colour Option Sport seats and door panels in red or yellow	€1,681	€1,681
Hard-top	€1,386	€1,386
Air Conditioning	€1,386	€1,386
Metallic & Signature Paint	€971	€971
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	€1,176	€1,176
Auxiliary driving lights	€231	€231
Cruise control	€126	€126
Lightweight black or silver forged alloy wheels (16" front and 17" rear)	€1,386	€1,386
Black cast alloy wheels (16" front and 17" rear)	NCO	NCO

FUEL CONSUMPTION mpg (l/100km)	ELISE RANGE
Urban	27.4 (10.3) - 34.0 (8.3)
Extra urban	47.9 (5.9) - 56.0 (5.0)
Combined	37.7 (7.5) - 45.0 (6.3)
CO ₂ emissions (g/km)	173 - 149

THE LOTUS ELISE 220 CUP

PRICE

ELISE 220 CUP

Base price excluding VAT and on the road costs*	Including hard top	€48,983
	Bespoke interior	
	Sports seats	
	Sports suspension	
	Aero kit	

VEHICLE OPTIONS

ELISE 220 CUP

Air Conditioning	€1,765
Comfort Pack	€1,197
CD/MP3/WMA receiver with 4 speakers, floor mats with 220 Cup logo, central door locking, sound insulation, lightweight aluminium passenger footrest, standard capacity battery, auxillary driving lights	
Black Forged Motorsport Wheels (16" front & 17" rear)	€1,790
A Frame Kit including Harness (Requires Air Bag Deletion, Dealer fit only)	€1,550
Towing Eyes	€294
FIA Carbon Race Seat	€1,550
Lightweight Battery	€353
Fire Extinguisher & Battery Isolator	€2,391
Sports Air Filter	€113
Air Bag Deletion	€195

HANDMADE IN HETHEL

Lotus 'Handmade in Hethel' Experience	£999
Lotus 'Handmade in Hethel' Experience with Track Time	£1,199

LOTUS DRIVING ACADEMY**

Scare Yourself Sensible	£169
Lotus Licence Level 1	£499
Lotus Licence Level 2	£699
Lotus Licence Level 3	£899
Lotus Licence package Level 1, 2, 3	£1,899
Factory Tour	£39
Heritage Tour	£69

THE LOTUS EXIGE SPORT RANGE

PRICE	SPORT 350	SPORT 350 ROADSTER
Base price excluding VAT and on the road costs†	€62,185	€62,185

VEHICLE OPTIONS	SPORT 350	SPORT 350 ROADSTER
Automatic	€2,185	€2,185
Alcantara® Trim Pack Interior Colour Option	€1,681	€1,681
Sport seats and door panels in black with silver stitching or red with silver stitching		
Leather Trim Pack Interior Colour Option	€1,681	€1,681
Sport seats and door panels in black with silver stitching or red with silver stitching or tan with silver stitching		
Tartan Trim Pack Interior Colour Option	€1,681	€1,681
Sport seats and door panels in red or yellow		
Hard-top	N/A	€1,387
Air conditioning	€1,387	€1,387
CD/MP3/WMA receiver with integrated iPod® connectivity plus black carpet and sound insulation	€1,176	€1,176
Two-piece high performance brake discs	€1,681	€1,681
Metallic & Signature Paint	€971	€971
Yellow or black brake calipers (Red Standard)	€286	€286
Lightweight satin black forged alloy wheels (17" front and 18" rear)	€1,681	€1,681
Silver cast alloy wheels (17" front and 18" rear)	NCO	NCO

Exige Sport 350 Roadster available March 2016

FUEL CONSUMPTION mpg (l/100km)	EXIGE S RANGE
Urban	19.5 (14.5)
Extra urban	37.2 (7.6)
Combined	28.0 (10.1)
CO ₂ emissions (g/km)	235

EUROZONE

THE LOTUS EXIGE CLUB RACER

PRICE

Base price excluding VAT and on the road costs*	€62,185
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CLUB RACER
COUPÉ

VEHICLE OPTIONS

Automatic	€2,185
Air Conditioning	€1,387
CD Radio & USB Connection and NVH Pack	€1,197
Matt Black Paint	€2,101
Two-Piece High Performance Brakes	€1,920
Rear parking sensors	€378
Heated seats	€378

CLUB RACER
COUPÉ

HANDMADE IN HETHEL

Lotus 'Handmade in Hethel' Experience	£999
Lotus 'Handmade in Hethel' Experience with Track Time	£1,199

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THE LOTUS EVORA 400

PRICE	EVORA 400
Base price [2+2 excluding VAT and on the road costs [†]	€80,672
2+0 seating [Rear seat deletion replaced with luggage compartment]	€80,672

VEHICLE OPTIONS	EVORA 400
Automatic	€2,185
Black Pack	€1,638
Black roof, black sills, black mirror caps, interior dark headlining	
Alcantara® Pack	€2,772
Black or red Interior colour options, Alcantara® IP fascia and black Alcantara® binnacle top with silver twin stitching, Leather and Alcantara® trimmed seat (colour matched), Alcantara® door insert (colour matched), Alcantara® upper centre console (colour matched), Black leather gear lever gaiter with silver stitching, Black leather hand brake sleeve with silver stitching, Steering wheel trimmed in black leather/black Alcantara®, with silver stitching with red Alcantara® position stripe	
Leather Pack	€2,772
Black, red or tan Interior colour options, Leather IP fascia and black leather binnacle top with contrast twin stitching, Leather trimmed seats (colour matched), Leather door insert (colour matched), Leather upper centre console (colour matched), Black leather gear lever gaiter with contrast stitching, Black leather hand brake sleeve with contrast stitching, Steering wheel trimmed in black leather, with black stitching with red leather position stripe	
Metallic & Signature paint	€1,050
Cruise control	€336
Yellow or black brake calipers	€336
Gloss black, forged 10 spoke [19" front and 20" rear] alloy wheels	€2,185
Silver, forged 10 spoke [19" front and 20" rear] alloy wheels	€2,185
Speaker Upgrade	NCO
Air Conditioning Delete	NCO

FUEL CONSUMPTION mpg (l/100km)	EVORA 400
Urban	20.8 (13.6) - 20.0 (14.1)
Extra urban	38.7 (7.3) - 39.8 (7.1)
Combined	29.1 (9.7) - 29.1 (9.7)
CO ₂ emissions (g/km)	225 g/km - 225 g/km

LOTUS EXCLUSIVE

	ELISE SPORT AND SPORT 220 RETAIL PRICE EXCLUDES VAT	EXIGE SPORT 350 RETAIL PRICE EXCLUDES VAT	EVORA 400 RETAIL PRICE EXCLUDES VAT
EXCLUSIVE OPTIONS			
Roof colour change	€672	€672	€672
Roof full colour - Digital Print	€840	€840	€840
Mirror caps per pair - Single Colour	€336	€336	€336
Mirror caps per pair - Digital Print	€378	€378	€378
Front splitter colour change	N/A	€588	€588
Stripe graphics: Asymmetric Stripe	€1,008	€1,008	€1,008
Stripe graphics: Single Stripe	€1,008	€1,008	€1,008
Stripe graphics: Twin Stripe	€1,008	€1,008	€1,008
Side Sills colour change	N/A	N/A	€840
Rear Spoiler colour change	€588	€588	€462

	ELISE SPORT AND SPORT 220 RETAIL PRICE EXCLUDES VAT	EXIGE SPORT 350 RETAIL PRICE EXCLUDES VAT	EVORA 400 RETAIL PRICE EXCLUDES VAT
EXCLUSIVE INTERIOR OPTIONS			
Leather Interior (Latte, Aloe, Notte, Grigio, Rosso Antico)	€2,521	€2,521	€4,160
Stitching (red, yellow, black)	€336	€336	€462

	ELISE SPORT AND SPORT 220 RETAIL PRICE EXCLUDES VAT	EXIGE SPORT 350 RETAIL PRICE EXCLUDES VAT	EVORA 400 RETAIL PRICE EXCLUDES VAT
EXCLUSIVE PAINT OPTIONS			
Pearl White	€3,361	€3,361	€3,697
Fire Red	€2,185	€2,185	€2,353
Empire Green	€2,185	€2,185	€2,353
Essex Blue	€2,185	€2,185	€2,353
Motorsport Black	€2,185	€2,185	€2,353
Toxic Green	€2,185	€2,185	€2,353
Old English White	€2,185	€2,185	€2,353
Sky Blue	€2,185	€2,185	€2,353

HANDMADE IN HETHEL



Now all customers purchasing a new Lotus Elise, Exige or Evora 400 will have the option to collect their new car from the home of Lotus, its UK headquarters in Hethel.

All Lotus customers now have the opportunity to visit Lotus for a personal hand-over of their new car, receive a personalised commemorative owner's booklet charting the build of their car and meet the team who brought their Lotus to life.

The experiences also include a tour of the manufacturing facility where every Lotus has been hand built by skilled craftsmen and women since 1967 and a visit to Classic Team Lotus to see many of the iconic race cars of Team Lotus.

For customers looking for the ultimate Lotus immersion, there is even a chance to spend some time with a Lotus instructor on the famous Hethel test track and get first-hand insight into how Lotus' ethos of 'pure driving' is engineered into every Lotus car.



For further information on the Lotus range, to find your nearest dealer, or to arrange a test drive, please visit our website LOTUSCARS.COM

S = Standard N/A = Not Applicable POA = Price on Application NCO = No Cost Option

*Prices exclude VAT, delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 1st June 2015. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice. *Dealer fit accessory, for track use only. **For more information please visit lotusdrivingacademy.com.