



**FUEL CONSUMPTION mpg (l/100km)**

**ELISE RANGE**

Urban	27.3 (10.3) - 34.0 (8.3)
Extra urban	47.6 (5.9) - 56.0 (5.0)
Combined	37.5 (7.5) - 45.0 (6.3)
CO <sub>2</sub> emissions (g/km)	175 - 149



**FUEL CONSUMPTION mpg (l/100km)**

**EXIGE S**

Urban	19.5 (14.5)
Extra urban	37.2 (7.6)
Combined	28.0 (10.1)
CO <sub>2</sub> emissions (g/km)	236



**FUEL CONSUMPTION mpg (l/100km)**

**EVORA RANGE**

Urban	19.6 (14.4) - 21.5 (13.2)
Extra urban	37.7 (7.5) - 42.8 (6.6)
Combined	28.7 (9.9) - 31.4 (9.0)
CO <sub>2</sub> emissions (g/km)	229 - 210



For further information on the Lotus range,  
to find your nearest dealer, or to arrange  
a test drive, please visit our website.

**LOTUSCARS.COM**

Prices include VAT at the rate of 20%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 14th February 2012. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.



**THE LOTUS PRICE LIST**  
UNITED KINGDOM

# THE LOTUS ELISE RANGE

PRICE	ELISE	ELISE CR	ELISE S
Base price including VAT and excluding on the road costs*	£28,100	£27,500	£36,200

VEHICLE OPTIONS	ELISE	ELISE CR	ELISE S
Lotus Serial Precision Shift (SPS)	£1,500	£1,500	N/A
Touring Pack	£2,100	N/A	£2,100
Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather seats, padded leather door panels, perforated leather door inserts, leather trimmed centre console, black perforated leather handbrake lever gaiter, black carpet mats with embroidered Elise logo, noise insulation panelling, auxiliary driving lights, iPod® stereo connection, trinket tray divider and cup holder, cruise control			
Comfort Pack	N/A	£1,100	N/A
CD/MP3/WMA receiver with 4 speakers, comfort mats with CR logo, central door locking, sound insulation, lightweight aluminium passenger footrest, front mud flaps, standard capacity battery, standard suspension with standard anti-roll bar			
Sport Pack	£1,800	N/A	£1,800
Bilstein sports dampers, optional wheel, silver, forged 14-spoke [16" front and 17" rear], cloth sports seats (select Sport Pack and Touring Pack together and the sport seat will be trimmed in either black leather or SuedeTex®)			
Black Style Pack	£550	S	£550
Specified wheel choice in black and black rear diffuser			
Black soft-top	S	£600	S
Hard-top	£1,100	£1,100	£1,100
Air conditioning	£1,100	£1,100	£1,100
Metallic paint	£600	N/A	£600
Premium paint	£1,200	N/A	£1,200
Motorsport paint	£1,800	N/A	£1,800
Matt paint	N/A	£1,000	N/A
Optional wheel, black, forged 14-spoke [16" front and 17" rear]	N/A	£1,200	N/A

S = Standard N/A = Not Applicable

\*Please refer to the back of this price list for more information

# THE LOTUS EXIGE S

## PRICE

## EXIGE S

Base price including VAT and excluding on the road costs†

£52,900

## VEHICLE OPTIONS

## EXIGE S

Premium Pack	£2,000
Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather centre console, fully covered foot well area (carpet + leather), Premium steering wheel in full black leather, leather sills, door panels in leather, Premium seats in full leather, full sound insulating material, dark trinket tray, face-level air vents covered in leather	
Premium Sport Pack (choice of leather or SuedeTex®)	£1,500
Sport seats in Ebony Black leather or Ebony Black/Slate Grey SuedeTex® combination with carbon effect leather inserts, leather or SuedeTex® centre console, black floor mats, Premium Sport steering wheel, door panels in leather or SuedeTex®	
Race Pack	£2,000
4 mode Lotus DPM system including launch control, exhaust bypass valve override switch, optimised suspension to suit the Trofeo tyre characteristics	
Convenience Pack	£350
Trinket tray divider, USB connection, cup holder	
Air conditioning	£1,100
Rear parking sensors	£350
Heated seats	£350
Contrast stitching	Premium Sport Pack required £245
Trofeo tyres	£800
Metallic paint	£600
Premium paint	£1,200
Motorsport paint	£1,800
Diamond cut wheels, cast (17" front and 18" rear)	£350
Performance brake upgrade	£1,700

# THE LOTUS EVORA RANGE

PRICE	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Base price including VAT and excluding on the road costs*	£51,550	£53,450	£60,550	£62,450

VEHICLE OPTIONS	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Lotus Intelligent Precision Shift (IPS)	£1,800	£1,800	£1,800	£1,800
Tech Pack	£2,800	£2,800	£2,800	£2,800
Upgraded speakers and stereo system with 2x50W amplifier and subwoofer with dedicated amplifier, DVD player, 7" WVGA touch screen display, Bluetooth™ mobile phone connection, USB connection for various iPod® models, MP3 players and memory sticks, tyre pressure monitoring, cruise control, rear parking sensors				
Premium Pack	£2,000	£2,000	£2,000	£2,000
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, includes leather rear seats (2+2 option only)				
Premium Pack SuedeTex®	£2,800	£2,800	£2,800	£2,800
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console in SuedeTex®, tailgate insert panel in leather, leather footwell side panels, SuedeTex® trim band, Ebony Black leather and Slate Grey SuedeTex® seat combination (front and rear on 2+2)				
Premium Pack Sport	£2,500	£2,500	£2,500	£2,500
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, carbon effect leather inserts on the seats, choice of leather colour: Ebony Black with red contrast stitching and piping, or Venom Red, Cocoa Brown and Imperial Blue with black contrast stitching and piping				
SuedeTex® Trim Pack	£700	£700	£700	£700
Gear gaiter, handbrake sleeve, handbrake gaiter, door handle inner, door pocket				
Sport Pack	£1,200	£1,200	S	S
Switchable sports mode with sharper throttle response (standard with IPS), increased RPM limit and sportier setting for Dynamic Performance Management (DPM), sports diffuser (uprated Evora S diffuser remains unchanged), titanium sports exhaust tailpipe (stainless steel on Evora S), cross-drilled brake discs, choice of red or black painted brake calipers				
Sport Pack (with IPS)	£850	£850	S	S
Power-fold door mirrors	£350	£350	£350	£350
Reversing camera	Tech Pack required	£350	£350	£350
Heated front seats	Standard on Premium Packs	£350	£350	£350
Metallic paint	£750	£750	£750	£750
Premium paint	£1,500	£1,500	£1,500	£1,500
Motorsport paint	£2,000	£2,000	£2,000	£2,000
Classic wheel, stealth grey, cast (18" front and 19" rear)	£350	£350	S	S
Sport wheel, silver, forged (18" front and 19" rear)	£1,650	£1,650	£1,650	£1,650
Sport wheel, gloss anthracite, forged (18" front and 19" rear)	£1,900	£1,900	£1,900	£1,900
Design wheel, gloss black, forged (19" front and 20" rear)	£2,200	£2,200	£2,200	£2,200
Design wheel, satin gunmetal, forged (19" front and 20" rear)	£2,200	£2,200	£2,200	£2,200
Design wheel, diamond cut, forged (19" front and 20" rear)	£2,300	£2,300	£2,300	£2,300