



THE LOTUS PRICE LIST
BELGIUM

THE LOTUS EVORA RANGE

PRICE	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Base price including VAT and excluding on the road costs*	€65,900	€69,460	€75,050	€78,610

VEHICLE OPTIONS	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Lotus Intelligent Precision Shift (IPS)	€2,035	€2,035	€2,035	€2,035
Tech Pack	€3,655	€3,655	€3,655	€3,655
Upgraded speakers and stereo system with 2x50W amplifier and subwoofer with dedicated amplifier, DVD player, 7" WVGA touch screen display, Bluetooth™ mobile phone connection, USB connection for various iPod® models, MP3 players and memory sticks, tyre pressure monitoring, cruise control, rear parking sensors				
Premium Pack	€2,850	€2,850	€2,850	€2,850
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, includes leather rear seats (2+2 option only)				
Premium Pack SuedeTex®	€3,360	€3,360	€3,360	€3,360
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console in SuedeTex® and tailgate insert panel, leather footwell side panels, SuedeTex® trim band, Ebony Black leather and Slate Grey SuedeTex® seat combination (front and rear on 2+2)				
Premium Pack Sport	€3,155	€3,155	€3,155	€3,155
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, carbon effect leather inserts on the seats, choice of leather colour: Ebony Black with red contrast stitching and piping, or Venom Red, Cocoa Brown and Imperial Blue with black contrast stitching and piping				
SuedeTex® Trim Pack	€810	€810	€810	€810
Gear gaiter, handbrake sleeve, handbrake gaiter, door handle inner, door pocket				
Sport Pack	€1,630	€1,630	S	S
Switchable sports mode with sharper throttle response (standard with IPS), increased RPM limit and sportier setting for Dynamic Performance Management (DPM), sports diffuser (uprated Evora S diffuser remains unchanged), titanium sports exhaust tailpipe (stainless steel on Evora S), cross-drilled brake discs, choice of red or black painted brake calipers				
Sport Pack (with IPS)	€1,275	€1,275	S	S
Power-fold door mirrors	€360	€360	€360	€360
Reversing camera	Tech Pack required	€600	€600	€600
Heated front seats	Standard on Premium Packs	€400	€400	€400
Metallic paint	€1,120	€1,120	€1,120	€1,120
Premium paint	€1,885	€1,885	€1,885	€1,885
Motorsport paint	€2,800	€2,800	€2,800	€2,800
Classic wheel, stealth grey, cast (18" front and 19" rear)	€560	€560	S	S
Sport wheel, silver, forged (18" front and 19" rear)	€2,025	€2,025	€2,025	€2,025
Sport wheel, gloss anthracite, forged (18" front and 19" rear)	€2,795	€2,795	€2,795	€2,795
Design wheel, gloss black, forged (19" front and 20" rear)	€3,230	€3,230	€3,230	€3,230
Design wheel, satin gunmetal, forged (19" front and 20" rear)	€3,230	€3,230	€3,230	€3,230
Design wheel, diamond cut, forged (19" front and 20" rear)	€3,335	€3,335	€3,335	€3,335

THE LOTUS ELISE RANGE

PRICE	ELISE	ELISE CR	ELISE S
Base price including VAT and excluding on the road costs†	€38,960	€35,910	€48,310

VEHICLE OPTIONS	ELISE	ELISE CR	ELISE S
Lotus Serial Precision Shift (SPS)	€1,885	€1,885	N/A
Touring Pack	€2,800	N/A	€2,800
Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather seats, padded leather door panels, perforated leather door inserts, leather trimmed centre console, black perforated leather handbrake lever gaiter, black carpet mats with embroidered Elise logo, noise insulation panelling, auxiliary driving lights, iPod® stereo connection, trinket tray divider and cup holder, cruise control			
Comfort Pack	N/A	€1,325	N/A
CD/MP3/WMA receiver with 4 speakers, comfort mats with CR logo, central door locking, sound insulation, lightweight aluminium passenger footrest, front mud flaps, standard capacity battery, standard suspension with standard anti-roll bar			
Sport Pack	€2,800	N/A	€2,800
Bilstein sports dampers, optional wheel, silver, forged 14-spoke [16" front and 17" rear], cloth sports seats (select Sport Pack and Touring Pack together and the sport seat will be trimmed in either black leather or SuedeTex®)			
Black Style Pack	€765	S	€765
Specified wheel choice in black and black rear diffuser			
Black soft-top	S	€765	S
Hard-top	€1,750	€1,750	€1,750
Air conditioning unit	€1,885	€1,885	€1,885
Metallic paint	€920	N/A	€920
Premium paint	€1,530	N/A	€1,530
Motorsport paint	€2,240	N/A	€2,240
Matt paint	N/A	€1,225	N/A
Optional wheel, black, forged 14-spoke [16" front and 17" rear]	N/A	€1,530	N/A

S = Standard N/A = Not Applicable

†Please refer to the back of this price list for more information

THE LOTUS EXIGE S

PRICE

EXIGE S

Base price including VAT and excluding on the road costs†

€67,880

VEHICLE OPTIONS

EXIGE S

Premium Pack

€2,545

Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather centre console, fully covered foot well area (carpet + leather), Premium steering wheel in full black leather, leather sills, door panels in leather, Premium seats in full leather, full sound insulating material, dark trinket tray, face-level air vents covered in leather

Premium Sport Pack (choice of leather or SuedeTex®)

€1,935

Sport seats in Ebony Black leather or Ebony Black/Slate Grey SuedeTex® combination with carbon effect leather inserts, leather or SuedeTex® centre console, black floor mats, Premium Sport steering wheel, door panels in leather or SuedeTex®

Race Pack

€2,545

4 mode Lotus DPM system including launch control, exhaust bypass valve override switch, optimised suspension to suit the Trofeo tyre characteristics

Convenience Pack

€410

Trinket tray divider, USB connection, cup holder

Air conditioning

€1,530

Rear parking sensors

€410

Heated seats

€410

Contrast stitching

Premium Sport Pack required

€300

Trofeo tyres

€1,020

Metallic paint

€920

Premium paint

€1,530

Motorsport paint

€2,240

Diamond cut wheels, cast (17" front and 18" rear)

€560

Performance brake upgrade

€2,240



FUEL CONSUMPTION l/100km

ELISE RANGE

Urban	10.3 - 8.3
Extra urban	5.9 - 5.0
Combined	7.5 - 6.3
CO ₂ emissions (g/km)	175 - 149



FUEL CONSUMPTION l/100km

EXIGE S

Urban	14.5
Extra urban	7.6
Combined	10.1
CO ₂ emissions (g/km)	236



FUEL CONSUMPTION l/100km

EVORA RANGE

Urban	14.4 - 13.2
Extra urban	7.5 - 6.6
Combined	9.9 - 9.0
CO ₂ emissions (g/km)	229 - 210



For further information on the Lotus range, to find your nearest retailer, or to arrange a test drive, please visit our website.

LOTUSCARS.COM

Prices include VAT at the rate of 21%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 14th February 2012. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.