



THE LOTUS PRICE LIST

THE LOTUS EVORA RANGE

COST OPTIONS

PRICE	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Base price including VAT and excluding on the road costs*	£51,550	£53,450	£60,550	£62,450

EXTERIOR SPECIFICATION	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Solid paint	S	S	S	S
Electric door mirrors	S	S	S	S
Classic wheel, silver, cast (18" front and 19" rear)	S	S	0	0
Classic wheel, stealth grey, cast (18" front and 19" rear)	0	0	S	S

INTERIOR SPECIFICATION	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Adjustable Recaro leather sports seats (front)	S	S	S	S
CD/MP3/WMA receiver with 4 speakers	S	S	S	S
Central door locking	S	S	S	S
Flat bottomed magnesium steering wheel trimmed in leather	S	S	S	S
Leather gear knob	S	S	S	S
Leather handbrake sleeve	S	S	S	S
Manual steering column adjustment for length and height	S	S	S	S
Bespoke aluminium illuminated control knobs and switches	S	S	S	S
Electric windows	S	S	S	S
Remote release glove box	S	S	S	S
Door storage bins and integrated cup holders	S	S	S	S
12V interior accessory socket	S	S	S	S
12V boot mounted accessory socket	S	S	S	S
Lotus command centre with auxiliary trip computer and vehicle monitoring displays	S	S	S	S
Immobiliser and remote activated alarm	S	S	S	S

S = Standard O = Optional N/A = Not Applicable TBC = To Be Confirmed

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VEHICLE OPTIONS	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Lotus Intelligent Precision Shift (IPS)	£1,800	£1,800	£1,800	£1,800
Tech Pack	£2,800	£2,800	£2,800	£2,800
Upgraded speakers and stereo system with 2x50W amplifier and subwoofer with dedicated amplifier, DVD player, 7" WVGA touch screen display, Bluetooth™ mobile phone connection, USB connection for various iPod* models, MP3 players and memory sticks, tyre pressure monitoring, cruise control, rear parking sensors				
Premium Pack	£2,000	£2,000	£2,000	£2,000
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, includes leather rear seats (2+2 option only)				
Premium Pack SuedeTex®	£2,800	£2,800	£2,800	£2,800
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, SuedeTex® trim band, Ebony Black leather and Slate Grey SuedeTex® seat combination (front and rear on 2+2)				
Premium Pack Sport	£2,500	£2,500	£2,500	£2,500
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, carbon effect leather inserts on the seats, choice of leather colour: Ebony Black with red contrast stitching and piping, or Venom Red, Cocoa Brown and Imperial Blue with black contrast stitching and piping				
SuedeTex® Trim Pack	£700	£700	£700	£700
Gear gaiter, handbrake sleeve, handbrake gaiter, door handle inner, door pocket				
Sport Pack	£1,200	£1,200	S	S
Switchable sports mode with sharper throttle response (standard with IPS), increased RPM limit and sportier setting for Dynamic Performance Management (DPM), sports diffuser (uprated Evora S diffuser remains unchanged), titanium sports exhaust tailpipe (stainless steel on Evora S), cross-drilled brake discs, red painted brake calipers				
Sport Pack (with IPS)	£850	£850	S	S
Power-fold door mirrors	£350	£350	£350	£350
Reversing camera	£350	£350	£350	£350
Heated front seats	£350	£350	£350	£350
Metallic paint	£750	£750	£750	£750
Premium paint	£1,500	£1,500	£1,500	£1,500
Motorsport paint	£2,000	£2,000	£2,000	£2,000
Classic wheel, stealth grey, cast (18" front and 19" rear)	£350	£350	S	S
Sport wheel, silver, forged (18" front and 19" rear)	£1,650	£1,650	£1,650	£1,650
Sport wheel, gloss anthracite, forged (18" front and 19" rear)	£1,900	£1,900	£1,900	£1,900
Design wheel, gloss black, forged (19" front and 20" rear)	£2,200	£2,200	£2,200	£2,200
Design wheel, satin gunmetal, forged (19" front and 20" rear)	£2,200	£2,200	£2,200	£2,200
Design wheel, diamond cut, forged (19" front and 20" rear)	£2,300	£2,300	£2,300	£2,300

FUEL CONSUMPTION (mpg (l/100km))	EVORA		EVORA S	
	MANUAL	IPS	MANUAL	IPS
Urban	21.5 (13.2)	21.2 (13.3)	19.9 (14.2)	19.6 (14.4)
Extra urban	39.6 (7.1)	42.8 (6.6)	38.4 (7.4)	40.8 (6.9)
Combined	30.3 (9.3)	37.4 (9.0)	28.7 (9.9)	29.3 (9.7)
CO₂ emissions (g/km)	217	210	229	224

THE LOTUS ELISE RANGE

COST OPTIONS

PRICE	ELISE	ELISE CR	ELISE S
Base price including VAT and excluding on the road costs†	£28,100	£27,500	£36,200

EXTERIOR SPECIFICATION	ELISE	ELISE CR	ELISE S
Front mud-flaps	S	O	S
Black soft-top	S	O	S
Solid paint	S	S	S
Rear diffuser with silver anodised finish	S	N/A	S
Clear sill stone chip protection film	S	S	S
Rear spoiler	N/A	N/A	S
Standard wheel, silver, lightweight cast, 12-spoke (16" front and 17" rear)	S	N/A	N/A
Standard wheel, black, lightweight cast, 12-spoke (16" front and 17" rear)	O	S	N/A
Standard S wheel, silver, Y-type, lightweight cast, 6-spoke (16" front and 17" rear)	N/A	N/A	S

INTERIOR SPECIFICATION	ELISE	ELISE CR	ELISE S
Lightweight aluminium passenger footrest	S	O	S
Plain leather sun-visors	S	S	S
Lightweight aluminium footwell divider	S	S	S
Black plain/perforated leather steering wheel	S	N/A	S
SuedeTex® steering wheel	N/A	S	N/A
Black leather gear lever gaiter	S	S	S
Polished aluminium gear knob and handbrake sleeve	S	S	S
Driver and passenger airbags	S	S	S
CD/MP3/WMA receiver with 4 speakers	S	O	S
Immobiliser and remote activated alarm	S	S	S
Central door locking	S	O	S
Engine start push button	S	S	S
Black carpet mats	S	O	S
Black cloth seats with composite structure	S	N/A	S
Lightweight composite seats with SuedeTex® padding	N/A	S	N/A
Face-level air vents	S	S	S

VEHICLE OPTIONS	ELISE	ELISE CR	ELISE S
Lotus Serial Precision Shift (SPS)	£1,500	£1,500	N/A
Touring Pack	£2,100	N/A	£2,100
Choice of leather colours: Black, Biscuit, Ruby, Cream, leather seats, padded leather door panels, perforated leather door inserts, leather trimmed centre console, black perforated leather handbrake lever gaiter, black carpet mats with embroidered Elise logo, noise insulation panelling, auxiliary driving lights, iPod* stereo connection, trinket tray divider and cup holder, cruise control			
Comfort Pack	N/A	£1,100	N/A
CD/MP3/WMA receiver with 4 speakers, comfort mats with CR logo, central door locking, sound insulation, lightweight aluminium passenger footrest, front mud flaps, standard capacity battery, standard suspension with standard anti-roll bar			
Sport Pack	£1,800	N/A	£1,800
Bilstein sports dampers, optional wheel, silver, forged 14-spoke (16" front and 17" rear), cloth sports seats (select Sport Pack and Touring Pack together and the sport seat will be trimmed in either black leather or SuedeTex®)			
Black Style Pack	£550	S	£550
Specified wheel choice in black and black rear diffuser			
Black soft-top	S	£600	S
Hard-top	£1,100	£1,100	£1,100
Air conditioning unit	£1,100	£1,100	£1,100
Metallic paint	£600	£1,100	£600
Premium paint	£1,200	£1,200	£1,200
Motorsport paint	£1,800	£1,800	£1,800
Matt paint	N/A	£1,000	N/A
Optional wheel, black, forged 14-spoke (16" front and 17" rear)	N/A	£1,200	N/A

FUEL CONSUMPTION (mpg (l/100km))	ELISE	ELISE CR	ELISE S**
Urban	34.0 (8.3)	34.0 (8.3)	TBC
Extra urban	56.0 (5.0)	56.0 (5.0)	TBC
Combined	45.0 (6.3)	45.0 (6.3)	TBC
CO₂ emissions (g/km)	149	149	TBC

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**Please note that the fuel consumption and CO₂ figures for the Elise S are not available at the time of going to press. These will be published and displayed on lotuscars.com website as soon as they become available.

THE LOTUS EXIGE RANGE

COST OPTIONS

PRICE	EXIGE S
Base price including VAT and excluding on the road costs†	£54,900

EXTERIOR SPECIFICATION	EXIGE S
Solid paint	S
Black rear diffuser	S
Front splitter and rear wing	S
Sport exhaust with bypass valve	S
Satin black wheels, cast (17" front and 18" rear)	S

INTERIOR SPECIFICATION	EXIGE S
Lightweight aluminium passenger footrest	S
Plain leather sun-visors	S
Lightweight aluminium footwell divider	S
Black leather steering wheel	S
Black leather gear lever gaiter	S
Polished aluminium gear knob	S
Driver and passenger airbags	S
CD/MP3/WMA receiver with 4 speakers	S
Immobiliser and remote activated alarm	S
Central door locking	S
Engine start push button	S
Black carpet mats	S
Black seats with Lotus roundel	S
Face-level air vents	S

VEHICLE OPTIONS	EXIGE S
Premium Pack	£2,000
Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather centre console, fully covered foot well area (carpet + leather), Sport/Premium steering wheel in full black leather, leather sills, door panels in leather, metal bezel around gear and handbrake gaiter, Sport/Premium seats in full leather, full sound insulating material, dark trinket tray, face-level air vents covered in leather	
Premium Pack Sport SuedeTex®	£1,500
Ebony Black/Slate Grey SuedeTex® interior combination, SuedeTex® centre console, black floor mats, Sport/Premium steering wheel with dark grey leather and dark grey binnacle top, door panels in carbon effect leather, metal bezel around gear and handbrake gaiter, Sport/Premium seats with carbon effect leather inserts, sound insulating material	
Carbon Pack	Premium Pack required £1,500
Carbon centre console, carbon sill covers, carbon air conditioning controls, carbon air conditioning vents, carbon binnacle surround and binnacle top, carbon Dynamic Performance Management (DPM) switch panel	
Race Pack	£2,000
4 mode Lotus DPM system including launch control, exhaust bypass valve override switch, optimised suspension to suit the Trofeo tyre characteristics	
Convenience Pack	£350
Trinket tray divider, USB connection, cup holder	
Air conditioning	£1,100
Rear parking sensors	£350
Heated seats	£350
Contrast stitching	Premium Pack Sport SuedeTex® required £245
Trofeo tyres	£800
Crossbar and harness mounts	£700
Metallic paint	£600
Premium paint	£1,200
Motorsport paint	£1,800
Diamond cut wheels, cast (17" front and 18" rear)	£350

FUEL CONSUMPTION (mpg (l/100km))	EXIGE S**
Urban	TBC
Extra urban	TBC
Combined	TBC
CO ₂ emissions (g/km)	TBC

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For further information on the Lotus range,
to find your nearest retailer, or to arrange
a test drive, please visit our website.

LOTUSCARS.COM

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